



RGS TITLE REAL ESTATE ACADEMY DPOR Approved Course List

Course Title	Length	Credit	CE#	PL#
<u>Introduction to Contracts</u>	2 hours	Mandatory CE- CONTRACTS Elective PL - Residential RE	55628	55629
<u>Contracts / Offer to Purchase</u>	3 hours	Mandatory CE- CONTRACTS Mandatory PL - OFFER TO PURCHASE	63377	63378
<u>Agency Law in Virginia</u>	3 hours	Mandatory - AGENCY	55823	55824
<u>Tax Matters in Real Estate Sales</u>	3 hours	Elective - Residential RE	62999	63000
<u>Fair Housing</u>	3 hours	Mandatory - FAIR HOUSING	55884	55885
<u>The Code of Ethics for Real Estate Professionals</u>	3 hours	Mandatory - ETHICS	56396	56397
<u>How to Help Clients Avoid Foreclosure</u>	3 hours	Elective - Residential RE	56398	56399
<u>The New Limited Service Agency in Virginia</u>	2 hours	Mandatory - LSA	56400	56401
<u>Virginia Real Estate Law</u>	3 hours	Mandatory - LEGAL UPDATES	56617	56618
<u>Contract Update: Current Issues & Practical Problems</u>	1 hour	Elective - Residential RE	56629	56630
<u>Residential Contract of Purchase (VAR)</u>	2 hours	Mandatory CE- CONTRACTS Elective PL - Residential RE	57345	57346
<u>Legal Updates</u>	1 hour	Mandatory CE - LEGAL UPDATES Elective PL - Residential RE	57347	57348
<u>Short Sales, REO Sales and Some Related Tax Issues</u>	2 hours	Elective - Residential RE	58425	58426
<u>Living Trusts in Real Estate</u>	1 hour	Elective - Residential RE	57349	57350
<u>Title Insurance Basics: What is It and How it Works</u>	2 hours	Elective - Residential RE	57351	57352
<u>The Closing Process</u>	1 hour	Elective - Residential RE	57353	57354
<u>Property Disclosure in Virginia</u>	1 hour	Elective - Residential RE	57355	57356
<u>Contract Review - A Tale of Two Contracts</u>	1 hour	Mandatory CE- CONTRACTS Elective PL- Residential RE	62994	62996
<u>Selected Issues in Agency Law in Virginia</u>	1 hour	Mandatory CE - AGENCY Elective PL- Residential RE	57359	57360
<u>RESPA Reform Rule - New GFE and HUD-1 Review</u>	2 hours	Elective - Residential RE	59899	59900
<u>Current Legal Issues & Ethical Pitfalls</u>	1 hour	Elective - Residential RE	61400	61401
<u>Special Contracts and Seller Financing</u>	2 hours	Mandatory CE - CONTRACTS Elective PL- Residential RE	58618	58619
<u>Deeds of Conveyance</u>	1 hour	Elective - Residential RE	61543	61544
<u>Preparing for Success: Keeping Issues from Becoming Problems</u>	1 hour	Elective - Residential RE	61768	61769
<u>Handling Sales of Properties in Decedent's Estates</u>	1 hour	Elective - Residential RE	62018	62019
<u>Surveys and Easements-Mapping Out an Approach</u>	1 hour	Elective - Residential RE	62671	62672
<u>FIRPTA Requirements in Real Estate Transactions</u>	1 hour	Elective - Residential RE	62692	62693
<u>Renovation Financing</u>	2 hours	Elective - Residential RE	62975	62976
<u>Using Tax Deferred Exchanges to Increase Buying Power</u>	1 hour	Elective - Residential RE	62997	62998
<u>Closings with a Twist (Non-Standard Transactions)</u>	2 hours	Elective - Residential RE	62973	62974
<u>Negotiation 101 : The Psychology of the Deal</u>	1 hour	Elective - Residential RE	63235	63236